

FLORIDA ROOFING & SHEET METAL EXPO

FRSA PROUDLY HOSTS THE LARGEST REGIONAL ROOFING EXPO IN THE COUNTRY. OVER 230 EXHIBITING COMPANIES

showcasing the latest products and services make this show a vital resource for any roofing or sheet metal contractor. The Expo is located in Halls C-F of the Gaylord Palms Resort & Convention Center and features daily cash prizes, a Silent Auction, and special events in the Lounge. **As always, the Expo is FREE for all roofing professionals.** Gain a competitive advantage by exploring the latest and greatest in the industry!

SILENT AUCTION THURSDAY, JULY 16 11:00 AM - 5:00 PM FRIDAY, JULY 17 10:00 AM - 2:00 PM

Place the highest bid in FRSA's Silent Auction to head home with great getaway vacations, sporting event tickets, unique baskets and, of course, roofing products.

ALL PROCEEDS BENEFIT THE FRSA EDUCATIONAL AND RESEARCH FOUNDATION.

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BEER BUSTS

sponsored by GAF and Cotney Construction Law

THURSDAY, JULY 16 2:00 PM

FRIDAY, JULY 17 12:00 PM

Networking can make you thirsty! Stop by the Lounge area on the Expo floor for a cold beer, compliments of our sponsors.

EXPO HOURS

THURSDAY, JULY 16 11:00 AM - 5:00 PM

FRIDAY, JULY 17 10:00 AM - 3:00 PM

RADITION

25 SQUARE CHALLENGE JOIN IN THE FRSA 25 SQUARE CHALLENGE AND WIN BIG!

Attendees will receive a game card when entering the Expo. Simply visit the exhibitors showcased on the card to collect stamps and turn in your completed card for a chance to win cash prizes.

STAMPS CAN BE COLLECTED ON THURSDAY AND/OR FRIDAY; WINNERS (18 YEARS OR OLDER) WILL BE SELECTED ON FRIDAY AND MUST BE PRESENT TO WIN.

SPORTS TOURNAMENTS / WED JULY 15







FISHING

sponsored by Walker Rep Group

7:00 AM - 2:00 PM

SUNRISE MARINA, PORT CANAVERAL

Soak in the sunshine during a day of fishing on the open seas. Boats carrying groups of six will set out along Florida's beautiful East Coast to find the catch of the day. Check-in begins at 6:30 am with the tournament running from 7:00 am – 12:00 pm. Following the tournament, winners will be announced as the group enjoys a waterfront lunch. Registration fee includes boat, rod and reel, tackle, beverages, lunch, and prizes.

INDIVIDUAL REGISTRANTS WILL BE PAIRED AND SPACE IS LIMITED.





Golf

sponsored by Furman Insurance & Sunniland Corp

8:00 AM - 1:00 PM

CELEBRATION GOLF CLUB, KISSIMMEE

FRSA's 2020 Golf Tournament returns to the newly renovated Celebration Golf Club, a beautiful course designed as the final collaboration between **Robert Trent Jones Senior and** Junior. Using their joint design strategies and the natural lay of the land, they crafted an upscale golf course that can challenge the pros while still offering a rewarding experience for those just learning the game. Checkin begins at 7:00 am, with the tournament beginning at 8:00 am. Registration includes green fees, cart, range balls, refreshments, continental breakfast, prizes, and lunch. Teams are 4-person scramble format and individual registrants will be paired.

GET YOUR REGISTRATIONS IN EARLY! REGISTRATIONS WILL BE LIMITED TO 128 PLAYERS ON A FIRST-COME, FIRST-SERVED BASIS.







10:00 AM - 1:00 PM

TENOROC SHOOTING RANGE, LAKELAND

Often called "golf with a shotgun," the FRSA Clay Shooting Tournament is the place to test your accuracy and consistency. The tournament is comprised of several stations at a variety of shooting levels designed to have everyone from beginners to experts hitting the target. Range fees, ammunition, lunch, and prizes are included in the ticket cost. Participants may bring their own guns or share rental guns at the facility.

REGISTRATIONS WILL BE LIMITED TO 75 PARTICIPANTS; SIGN UP NOW!





PISTOL SHOOTING

sponsored by BRI Roof Consulting Corporation

10:00 AM - 1:00 PM

TENOROC SHOOTING RANGE, LAKELAND

Ready, aim, fire! Keep your eye on the target as you show off your pistol shooting skills. Targets set up at a variety of distances will test your accuracy and challenge even the best shooters. Range fees, lunch, and prizes are included in the ticket cost. Each participant must provide their own gun and ammunition.

RESERVE YOUR SPOT TODAY AS REGISTRATIONS ARE LIMITED TO THE FIRST 20 INDIVIDUALS.

REGISTER_BY JUNE 15TH TO SAVE MONEY AND GUARANTEE YOUR SPOT!

\$150 by June 15 | \$250 after

\$175 by June 15 | \$225 after

\$125 by June 15 | \$175 after

\$125 by June 15 | \$175 after

WEDNESDAY, JULY 15

FRSA'S WELCOME RECEPTION

sponsored by CertainTeed LLC, FRSA Self Insurers Fund, FRSA Young Professionals, and Versico Roofing Systems

5:30 PM - 7:00 PM

Join us at Wreckers Sports Bar as we officially welcome you to FRSA's 98th Annual Convention! This two-story sports bar is the place to be, featuring a 37-foot sports screen, over 50 HDTVs, and the coldest beer in town. Add delicious food stations and an open bar to this FREE event and we've set up the perfect opportunity to network with industry peers!

THURSDAY, JULY 16

AFFILIATE COMPETITION

11:00 AM - 4:00 PM

Are you a pinball wizard?

It's time to find out! Stop by FRSA's Booth to watch your local Affiliates battle it out for the top score, bragging rights, and the FRSA Affiliate Trophy.



sponsored by Millennium Metals Inc

11:15 AM - 12:30 PM

Elections for new FRSA Officers and Directors will be held, Life and Honorary Memberships and important industry awards will be presented, and the FRSA Educational Foundation will award scholarships to deserving students.



OFFICER INSTALLATION & S.T.A.R. SPOTLIGHT TROPHY FOR THE ADVANCEMENT OF ROOFING"

6:00 PM - 8:30 PM



Join us as we celebrate the incredible work of Florida roofing contractors at this important industry event. The 2020-2021 FRSA Officers will be installed and FRSA's highest honor, the Campanella Award, will be presented during a unique display of artistry. Contractor companies and their industry partners will be recognized for exceptional projects completed in four categories, while one premier project will be selected to receive the "Shining Star" Award and recognition as the best roofing project of the year. s.t.a.r. awards AFTER-PARTY

ANCEMENT of

8:30 PM - 10:00 PM

The real celebration begins after the last award is given out! Join us for a lively afterparty complete with a DJ, dancing, and drinks!

A FAMILY TRADITION - REGISTER ONLINE AT WWW.FLORIDAROOF.COM

LADIES of FRSA PROGRAM

sponsored by FRSA Self Insurers Fund



THURSDAY, JULY 16 CAKE DECORATING WORKSHOP 9:00 AM - 10:15 AM

It's time to have your cake and eat it too! Join the Ladies of FRSA for a truly delicious experience as they dive into the world of cake decorating. A local pastry chef will guide you with basic buttercream design techniques as you decorate your own mini-cake.

ALL CAKE SUPPLIES AND MORNING BEVERAGES ARE INCLUDED IN THE TICKET PRICE.

FRIDAY, JULY 17 BOARD & BRUSH painting workshop

8:30 AM - 11:30 AM

Head just a few minutes down the road to the Board & Brush Creative Studio to build on-trend, farmhouse-classic, inspirational pieces of décor for your home. This hands-on wood sign workshop teaches the techniques needed to create a custom piece that looks professionally made.

TICKET PRICE INCLUDES ALL SUPPLIES, ROUND-TRIP TRANSPORTATION, COFFEE, MUFFINS, AND MIMOSAS.





KIDS' PROGRAM

wednesday, july 15 LET'S BE CREATIVE! 5:00 pm - 9:00 pm

Time to get the creative juices flowing as we officially kick-off the 2020 Kids' Program with a "Create-Your-Own" night that puts the kids in charge! First, the group will create their own dinner with a pizza and salad bar complete with all the best toppings. Next, they will show off their artistic abilities with a variety of crafts before wrapping up the night as they create their own ice cream sundaes.

TICKET PRICE INCLUDES DINNER, DESSERT, AND ALL CRAFT SUPPLIES.

THURSDAY, JULY 16 GREAT EXPLORATIONS 6:30 AM - 5:00 PM

Calling all explorers! The Gaylord Palms Resort is filled with adventures just waiting for you! The program will start and end with plenty of games and crafts in the Kids' Program Room. Then set out on a scavenger hunt that will have you navigating the Gaylord Palms atrium and learning about plants, animals, and historical landmarks. Be ready for plenty of fun along the way, including a visit to the arcade and a frozen yogurt treat! **TICKET PRICE INCLUDES ACTIVITIES, LUNCH, AND SNACKS.**

EXTREME VIDEO GAME NIGHT 5:00 pm - 10:00 pm

Tonight, the party is coming to us! Climb inside the Supreme Party Machine, a giant truck packed with large screen TVs, the latest game consoles, and a huge variety of video games. Race your friends in Mario Kart, build creative structures in Minecraft, or show off your dance moves in Just Dance!

TICKET PRICE INCLUDES DINNER AT WRECKERS SPORTS BAR AND TWO HOURS OF UNLIMITED GAME PLAY.

FRIDAY, JULY 17 FUN IN THE SUN POOL PARTY 6:30 Am - 3:00 pm

Enjoy some fun in the sun and cool off poolside at the Cypress Springs Family Fun Waterpark! This zero-entry swimming pool, located onsite at the Gaylord Palms Resort, is complete with four slides, a multi-level playground, and an outdoor restaurant.

TICKET PRICE INCLUDES LUNCH.

2020 CONVENTION & EXPOTENTATIVE SCHEDULE OF EVENTS

WEDNESDAY, JULY 15 🌌

6:00 AM - 6:00 PM FRSA Registration Desk open

7:00 AM - 2:00 PM Fishing Tournament – Sunrise Marina, Port Canaveral sponsored by Walker Rep Group

8:00 AM - 1:00 PM Golf Tournament - Celebration Golf Club, Kissimmee sponsored by Furman Insurance and Sunniland Corp

10:00 AM - 12:00 PM SEMINAR #1: Advanced Florida Building Code 7th Edition (2020) – Mike Silvers, CPRC – 2.0 hours ADV

10:00 AM - 11:00 AM SEMINAR #2: Critical Contract Provisions Cotney Construction Law - 1.0 hour BSP

10:00 AM - 1:00 PM Clay Shooting Tournament – Tenoroc Shooting Range, Lakeland – sponsored by SEMCO

10:00 AM - 1:00 PM Pistol Shooting Tournament – Tenoroc Shooting Range, Lakeland – sponsored by BRI Roof Consulting Corporation

11:10 AM - 12:10 PM SEMINAR #3: Licensing and MBE/WBE Requirements Cotney Construction Law - 1.0 hour L&R

1:00 PM - 3:00 PM SEMINAR #4: Solar Roofing Codes & Best Practices Susan Stark - 2.0 hours G

1:00 PM - 2:00 PM SEMINAR #5: Safety and Housekeeping - The Perfect Combination - Jim Brauner - 1.0 hour WPS

2:10 PM - 3:10 PM SEMINAR #6: Hurricane Mitigation - Roof-to-Wall Connections - Jon Levey - 1.0 hour G

3:30 PM - 5:30 PM National Women in Roofing Mentoring Event

5:00 PM - 9:00 PM Kids' Program - Let's Be Creative! sponsored by Certified Roofing Specialists Inc

5:30 PM - 7:00 PM WELCOME RECEPTION – sponsored by CertainTeed LLC, FRSA Self Insurers Fund, FRSA Young Professionals, and Versico Roofing Systems

THURSDAY, JULY 16

6:00 AM - 5:00 PM FRSA Registration Desk open

6:30 AM - 5:00 PM Kids' Program - Great Explorations sponsored by Certified Roofing Specialists Inc

7:00 AM - 8:00 AM SEMINAR #7: Wage & Hour: Potential Pitfalls Cotney Construction Law - 1.0 hour BSP

7:00 AM - 8:00 AM SEMINAR #8: 2020 FBC and Major Changes in Metal Roofing Lance Manson - 1.0 hour G

8:10 AM - 9:10 AM SEMINAR #9: Safety and Housekeeping - The Perfect Combination - Jim Brauner - 1.0 hour WPS

8:10 AM - 9:10 AM SEMINAR #10: Wind Mitigation Methods, the Law! Lance Manson - 1.0 hour WMM

8:10 AM - 9:10 AM SEMINAR #11: How to Use Data to Drive Sales for Your Entire Organization - Greg Hayne - 1.0 hour G

8:30 AM - 10:00 AM FRSA Young Professionals Roundtable

9:00 AM - 10:15 AM Ladies' Program - Cake Decorating Workshop sponsored by FRSA Self Insurers Fund

9:20 AM - 10:20 AM SEMINAR #12: Workers' Compensation Coverage and the Perils of PEOs - FRSA-SIF - 1.0 hour WC

9:20 AM - 10:20 AM SEMINAR #13: Designing for Performance - Single Ply Roofing Lessons – Jeff Sommer – 1.0 hour G

9:20 AM - 12:20 PM SEMINAR #14: Architects & Building Officials Program Mike Silvers, CPRC, Paul Oleksak and Manny Oyola, Jr. 2.0 hours ADV / 1.0 hour G

11:00 AM - 5:00 PM FLORIDA ROOFING & SHEET METAL EXPO

11:00 AM - 5:00 PM Silent Auction

11:15 AM - 12:30 PM FRSA Business Luncheon - sponsored by Millennium Metals Inc

2:00 PM - 3:00 PM Beer Bust - sponsored by GAF

5:00 PM - 10:00 PM Kids' Program – Extreme Video Game Night sponsored by Certified Roofing Specialists Inc

6:00 PM - 8:30 PM FRSA Officer Installation and S.T.A.R. "Spotlight Trophy for the Advancement of Roofing" Awards Dinner sponsored by Gulfeagle Supply

8:30 PM - 10:00 PM S.T.A.R. Awards After-Party



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FRIDAY, JULY 17

6:00 AM - 3:00 PM FRSA Registration Desk open

6:30 AM - 3:00 PM Kids' Program – Fun in the Sun Pool Party sponsored by Certified Roofing Specialists Inc

7:00 AM - 8:00 AM SEMINAR #15: 2020 FBC and Major Changes in Low Slope Roofing – Riku Ylipelkonen – 1.0 hour G

7:00 AM - 8:00 AM SEMINAR #16: Wind Mitigation Methods, the Law! Lance Manson - 1.0 hour WMM

7:00 AM - 8:00 AM SEMINAR #17: Best Practices for Preventing Cybersecurity Breaches - Roy Richardson - 1.0 hour G

8:10 AM - 9:10 AM SEMINAR #18: Licensing and MBE/WBE Requirements Cotney Construction Law - 1.0 hour L&R

8:10 AM - 9:10 AM SEMINAR #19: Workers' Compensation Coverage and the Perils of PEOs - FRSA-SIF - 1.0 hour WC

8:10 AM - 10:10 AM SEMINAR #20: Advanced Florida Building Code 7th Edition (2020) – Mike Silvers, CPRC – 2.0 hours ADV

8:30 AM - 9:30 AM Exhibitor Meeting - 2021 Booth Selection

8:30 AM - 11:30 AM Ladies' Program – Board & Brush Painting Workshop offsite venue – sponsored by FRSA Self Insurers Fund

9:20 AM - 10:20 AM SEMINAR #21: Critical Contract Provisions Cotney Construction Law - 1.0 hour BSP

9:20 AM - 10:20 AM SEMINAR #22: FRSA-TRI Tile Manual 6th Edition Review Paul Oleksak and Manny Oyola, Jr. – 1.0 hour G

10:00 AM - 2:00 PM Silent Auction

10:00 AM - 3:00 PM FLORIDA ROOFING & SHEET METAL EXPO

12:00 PM - 1:00 PM Beer Bust - sponsored by Cotney Construction Law

REGISTER ONLINE AT FLORIDAROOF.COM



EVENT LOCATION



GAYLORD PALMS

RESORT & CONVENTION CENTER

Florida

The Expo and Silent Auction will be located on Level One, Halls C-F. **The FRSA Registration Desk and all seminars will be located on Level Three.** See the onsite Convention Program or mobile event app for specific room assignments, including all evening functions, Ladies' Program activities, and Kids' Program activities.



2020 FRSA CONVENTION SEMINARS

FRSA'S ANNUAL CONVENTION AND EXPO IS THE EDUCATIONAL AND NETWORKING EVENT FOR THE ROOFING AND SHEET METAL INDUSTRIES.

As we continue to face an ever-changing work environment, FRSA brings you the **most informative and up-to-date continuing education seminars** on topics that affect your business.



EDUCATIONAL PROGRAM

CLEARY

FRSA's Educational and Research Foundation, **CILB Provider #0000910, Florida Board of Architecture Provider #0000910** (select courses), and **BCAIB Provider #0000910** (select courses), is offering a total of **27 HOURS** of continuing education credits during the 2020 Convention. All courses are designed specifically for contractors. Our goal is to provide you with the educational tools you need to make your business successful.

CONTINUING EDUCATION PACKAGE

If you only want to attend the education programs, you may purchase a Continuing Education Package which provides you with 7 hours of seminars. The Education Package also includes entrance into the Florida Roofing & Sheet Metal Expo. **IMPORTANT!** For individuals not requiring Continuing Education credit, the seminars below may be audited, but *fees apply and registration is required*.

WEDNESDAY, JULY 15

SEMINAR #1 / 10:00 AM - 12:00 PM

ADVANCED FLORIDA BUILDING CODE 7TH EDITION (2020) / Mike Silvers, CPRC

CILB-0613402, ARCH-Pending, BCAIB-Pending

(ADV) Gain knowledge of updates to the 2020 Florida Building Code 7th Edition Building, Residential, and Existing Building code requirements for roof coverings, noting changes from the 2017 Florida Building Code 6th Edition. Learn about ASCE 7-16 and how it effects the roofing portions of the code. Roofing related language inserted into the base code from the 2018 International Building Code will also be covered.

SEMINAR #2 / 10:00 AM - 11:00 AM

CRITICAL CONTRACT PROVISIONS Cotney Construction Law

CILB-0613261

(BSP) Delve into an overview of critical construction contracts. Explore contract formation and pertinent construction contract provisions that contractors and subcontractors should include in their contracts.

SEMINAR #3 / 11:10 AM - 12:10 PM

LICENSING AND MBE/WBE REQUIREMENTS / Cotney Construction Law

CILB-0613263

(L&R) Discover the laws, rules, and regulations governing construction contractors in Florida, and learn the requirements for minority business enterprises (MBE) and women business enterprises (WBE).

SEMINAR #4 / 1:00 PM - 3:00 PM

SOLAR ROOFING CODES & BEST PRACTICES / Susan Stark

CILB-0613318

(G) Explore the Florida Code requirements pertaining to Solar PV mounting, flashing, and racking. You will leave with an understanding of Solar PV Codes, Standards and Best Practices, relating specifically to Florida Building Code and typical Florida roof systems. Code-based plan set review and inspection criteria will also be provided.

SEMINAR #5 / 1:00 PM - 2:00 PM

SAFETY AND HOUSEKEEPING – THE PERFECT COMBINATION / Jim Brauner

CILB-0610083

(WPS) Gain an understanding of OSHA concerns and trends, fall hazards, site safety, production flow and material handling, demolition and debris removal, programs and training, and the financial impact of accidents on the jobsite.

SEMINAR #6 / 2:10 PM - 3:10 PM

HURRICANE MITIGATION - ROOF-TO-WALL CONNECTIONS / Jon Levey

CILB-Pending

(G) Expand your knowledge of the current code requirements for retrofitting roof tie downs. You will be provided with information from the Florida Building Code Building, Structural, and Existing Building requirements for roof-to-wall retrofitting.

THURSDAY, JULY 16

SEMINAR #7 / 7:00 AM - 8:00 AM

WAGE & HOUR: POTENTIAL PITFALLS Cotney Construction Law

CILB-0613090

(BSP) Understand the legalities of various wage and hour issues as well as the most applicable employment laws for contractors. Topics include the hiring process, employment documentation, I-9 issues, hiring and firing, and workers' compensation insurance.

SEMINAR #8 / 7:00 AM - 8:00 AM

2020 FBC AND MAJOR CHANGES IN METAL ROOFING / Lance Manson

CILB-Pending

(G) Explore updates to the 2020 Florida Building Code 7th Edition Building, Residential and Existing Building requirements for roof coverings, noting changes from the 2017 Florida Building Code 6th Edition. Learn about ASCE 7-16 and how it effects the metal roofing portions of the code.

SEMINAR #9 / 8:10 AM - 9:10 AM

SAFETY AND HOUSEKEEPING - THE PERFECT COMBINATION / Jim Brauner

CILB-0610083

(WPS) Gain an understanding of OSHA concerns and trends, fall hazards, site safety, production flow and material handling, demolition and debris removal, programs and training, and the financial impact of accidents on the jobsite.



SEMINAR #10 / 8:10 AM - 9:10 AM

WIND MITIGATION METHODS, THE LAW!

CILB-0609669, BCAIB-5008093

(WMM) Materials reviewed will include wind zone areas, insured and ad valorem taxation criteria requiring compliance, reroofing, water barriers, gable end enhancements, wall connections, fasteners and bracing, and retrofitting.

SEMINAR #11 / 8:10 AM - 9:10 AM

HOW TO USE DATA TO DRIVE SALES FOR YOUR ENTIRE ORGANIZATION / Greg Hayne

CILB-0613319

(G) Data is everywhere, yet roofing contractors have been slow to utilize data to separate themselves from their competition. This presentation will show how to collect data, what data to collect, and how to then use it to sell to your customer base. It can (and should) be used in conjunction with both service sales and project (reroofing) sales and gives a contractor a tremendous advantage in the marketplace over those contractors who still think getting work is about a low bid price.

SEMINAR #12 / 9:20 AM - 10:20 AM

WORKERS' COMPENSATION COVERAGE AND THE PERILS OF PEOS / FRSA-SIF

CILB-0613082

(WC) Identify the legal requirements for a contractor to maintain workers' compensation coverage in Florida, how and where to obtain proper coverage, and the potential perils of employee leasing (PEOs) in the workers' compensation system as it relates to contractors.

SEMINAR #13 / 9:20 AM - 10:20 AM

DESIGNING FOR PERFORMANCE - SINGLE PLY ROOFING LESSONS / Jeff Sommer

CILB-0613358

(G) Evaluate singly-ply roofing installation conditions that provide the best practice approaches to installations enhancements, including case studies and visuals showing conditions and remedies. Gain knowledge in areas of single-ply roof systems design, including but not limited to: industry concerns, metal edging, air infiltration, flashings, membrane securement, insulation adhesion, membrane adhesion, insulation options and membrane details.

SEMINAR #14 / 9:20 AM - 12:20 PM

ARCHITECT & BUILDING OFFICIALS PROGRAM - ADVANCED FLORIDA BUILDING CODE 7TH EDITION (2020) / Mike Silvers, CPRC

CILB-0613402, ARCH-Pending, BCAIB-Pending

(ADV) Gain knowledge of updates to the 2020 Florida Building Code 7th Edition Building, Residential, and Existing Building Code requirements for roof coverings, noting changes from the 2017 Florida Building Code 6th Edition. Learn about ASCE 7-16 and how it effects the roofing portions of the code. Roofing related language inserted into the base code from the 2018 International Building Code will also be covered.

FRSA-TRI TILE MANUAL 6TH EDITION **REVIEW** / Paul Oleksak and Manny Oyola, Jr.

CILB-0613422

(G) Gain an understanding of and how to use the roof tile manual for designing and permitting roof tile systems. Learn methods for code compliance through proper use of tables for designing, permitting and installing roof tile systems. Important changes to ASCE 7-16 will be covered.

FRIDAY, JULY 17

SEMINAR #15 / 7:00 AM - 8:00 AM

2020 FBC AND MAJOR CHANGES IN LOW SLOPE ROOFING / Riku Ylipelkonen

CILB-Pending

(G) Explore the updates for the 2020 Florida Building Code 7th Edition Building, Residential and Existing Building requirements for roof coverings, noting changes from the 2017 Florida Building Code 6th Edition. Learn about ASCE 7-16 and how it effects the low slope roofing portions of the code.

SEMINAR #16 / 7:00 AM - 8:00 AM

WIND MITIGATION METHODS, THE LAW! Lance Manson

CILB-0609669, BCAIB-5008093

(WMM) Materials reviewed will include wind zone areas, insured and ad valorem taxation criteria requiring compliance, reroofing, water barriers, gable end enhancements, wall connections, fasteners and bracing, and retrofitting.

SEMINAR #17 / 7:00 AM - 8:00 AM

BEST PRACTICES FOR PREVENTING CYBERSECURITY BREACHES / Roy Richardson

CILB-0613405

(G) Learn why cybersecurity is important. Review multiple cybersecurity concepts, including how to secure your business and examine different everyday cybersecurity scenarios. Gain an understanding of the most common areas of concern and actions small business owners can take to prevent cybersecurity breaches.

SEMINAR #18 / 8:10 AM - 9:10 AM

LICENSING AND MBE/WBE **REQUIREMENTS** / Cotney Construction Law

CILB-0613263

(L&R) Discover the laws, rules, and regulations governing construction contractors in Florida, and learn the requirements for minority business enterprises (MBE) and women business enterprises (WBE).

SEMINAR #19 / 8:10 AM - 9:10 AM

WORKERS' COMPENSATION COVERAGE AND THE PERILS OF PEOS / FRSA-SIF

CILB-0613082

(WC) Identify the legal requirements for a contractor to maintain workers' compensation coverage in Florida, how and where to obtain proper coverage, and the potential perils of employee leasing (PEOs) in the workers' compensation system as it relates to contractors.

SEMINAR #20 / 8:10 AM - 10:10 AM

ADVANCED FLORIDA BUILDING CODE 7TH EDITION (2020) / Mike Silvers, CPRC

CILB-0613402, ARCH-Pending, BCAIB-Pending

(ADV) Gain knowledge of updates to the 2020 Florida Building Code 7th Edition Building, Residential, and Existing Building code requirements for roof coverings, noting changes from the 2017 Florida Building Code 6th Edition. You will learn about ASCE 7-16 and how it effects the roofing portions of the code. Roofing related language inserted into the base code from the 2018 International Building Code will also be covered.

SEMINAR #21 / 9:20 AM - 10:20 AM

CRITICAL CONTRACT PROVISIONS Cotney Construction Law

CILB-0613261

(BSP) Delve into an overview of critical construction contracts. Explore contract formation and pertinent construction contract provisions that contractors and subcontractors should include in their contracts.

SEMINAR #22 / 9:20 AM - 10:20 AM

FRSA-TRI TILE MANUAL 6TH EDITION **REVIEW** / Paul Oleksak and Manny Oyola, Jr.

CILB-0613422

(G) Gain an understanding of and how to use the roof tile manual for designing and permitting roof tile systems. Learn methods for code compliance through proper use of tables for designing, permitting and installing roof tile systems. Important changes to ASCE 7-16 will be covered.

REGISTER ONLINE

WWW.FLORIDAROOF.COM

REGISTRATION FOR FRSA'S ANNUAL CONVENTION AND EXPO IS AVAILABLE ONLINE. Sign in with your email address, add the events you would like to attend to your virtual shopping cart, and check out using a credit card. As always, the Florida Roofing & Sheet Metal Expo is FREE to attend, but a badge is required to enter the expo floor. **Skip the lines at the show and register in advance!**

FULL REGISTRATION C.E. SEMINARS

Includes 7-hours of C.E. seminars, refreshment breaks, Wednesday night Welcome Reception, Thursday Business Luncheon, Thursday night FRSA Officer Installation and S.T.A.R. Awards Dinner, S.T.A.R. Awards After-Party, two days' admission to the Florida Roofing & Sheet Metal Expo, and **A CHANCE TO WIN THE \$1,000 GRAND PRIZE.**

C.E. SEMINARS (FRSA MEMBER)\$375 BY 6/15/20 - \$400 AFTER C.E. SEMINARS (NON-MEMBER)\$400 BY 6/15/20 - \$425 AFTER

FULL REGISTRATION LADIES' PROGRAM

Includes all planned Ladies' Program activities, refreshment breaks, Wednesday night Welcome Reception, Thursday Business Luncheon, Thursday night FRSA Officer Installation and S.T.A.R. Awards Dinner, S.T.A.R. Awards After-Party, two days' admission to the Florida Roofing & Sheet Metal Expo, and **A CHANCE TO WIN THE \$1,000 GRAND PRIZE.**

LADIES' PROGRAM (FRSA MEMBER)...\$295 BY 6/15/20 - \$315 AFTER LADIES' PROGRAM (NON-MEMBER)...\$315 BY 6/15/20 - \$330 AFTER

FULL REGISTRATION KIDS' PROGRAM

Kids' Program is for ages 4 through 17. Depending on the number and ages of children participating, groups may be split by age. All events include adult supervision. Each session includes a meal function, beverages, and snacks. A supervised drop-off area for the Kids' Program is available starting at 6:30 am for those parents participating in seminar programs on Thursday and Friday. **THIS PROGRAM HAS LIMITED SPACE AND IS AVAILABLE ON A FIRST-COME, FIRST-SERVED BASIS.** Tickets will be sold at the FRSA Registration Desk **if space is available.**

KIDS' PROGRAM\$220 BY 6/15/20 - \$230 AFTER

175

EDUCATION PRICING

7-HOUR C.E.	PACKAGE	\$240

INDIVIDUAL C.E. SEMINARS......\$45

Individual TICKET PRICING

THURSDAY BUSINESS LUNCHEON	.\$65
THURSDAY NIGHT S.T.A.R. AWARDS DINNER AND AFTER-PARTY	\$125
THURSDAY LADIES' PROGRAM CAKE DECORATING WORKSHOP	. \$75
FRIDAY LADIES PROGRAM BOARD & BRUSH PAINTING WORKSHOP	. \$75
WEDNESDAY NIGHT KIDS PROGRAM	. \$65
THURSDAY DAY KIDS PROGRAM GREAT EXPLORATIONS	.\$65
THURSDAY NIGHT KIDS PROGRAM EXTREME VIDEO GAME NIGHT	.\$65
FRIDAY DAY KIDS PROGRAM FUN IN THE SUN POOL PARTY	.\$45

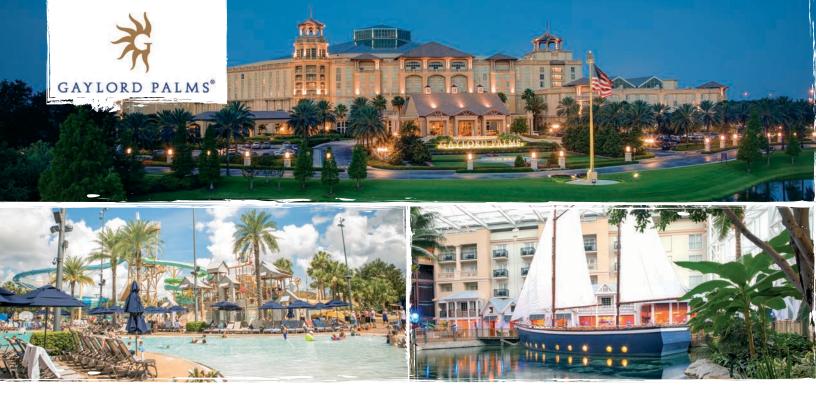
ALL REGISTRATIONS MUST BE COMPLETED ONLINE AT WWW.FLORIDAROOF.COM

Full registration packages and single event tickets may be purchased in advance or at the FRSA Registration Desk during the Convention and Expo **IF AVAILABLE.** See the Schedule of Events on Page 6 for FRSA Registration Desk hours. Tickets will be collected at the door for each event, including all continuing education programs.



FRSA MEMBER BENEFIT

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GENERAL INFORMATION FRSA'S CONVENTION & EXPO - THERE'S AN

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ATTIRE FOR THE EXPO, SEMINARS, AND ALL SOCIAL EVENTS IS BUSINESS CASUAL. PLEASE REMEMBER TO PACK COMFORTABLE SHOES. MEETING ROOM TEMPERATURES VARY, SO YOU MAY WANT TO BRING A SWEATER OR JACKET.

QUESTIONS?

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